

## **Retail Sales Consultant**

What we do matters. We are hiring retail sales consultants that have a passion for helping people love how they look by providing a personal, convenient, one of a kind retail shopping experience tailored personally to each customer's lifestyle. Reaching your full potential matters. Our competitive compensation model allows our Sales Consultants to have a direct impact on growing their personal income potential on a weekly basis. Come experience our engaging workplace focused on teamwork, growth, and respect. Our core values (live the Golden Rule, practice teamwork, have respect for each other, be trustworthy, and keep an open mind and heart) are the center of our extraordinary culture, and our fun, family-like atmosphere. What a great place to work! We are always looking for talented and unique individuals to join our team. Take the first step towards your new career opportunity today!

## **Responsibilities**

- Learn and demonstrate our benchmark retail selling techniques on a consistent basis with customers
- Make appropriate recommendations for required alterations to customers and communicate effectively with tailors
- Work in a team selling environment by assisting teammates throughout the selling process
- Assist tuxedo rental customers as directed by management
- Attend and participate in store meetings and attend all formal off site training courses as directed by management

## **Requirements**

- Desire to work in a commission driven sales position compensated through hourly + commission
- Ability to work a flexible schedule including weekends, holidays, and six day work weeks during peak sale periods
- Demonstrate a positive attitude and friendly demeanor
- Maintain a professional, well-groomed appearance
- Prior customer service experience preferred