

At **CreateTO**, we are a catalyst for city building, using our expertise and innovative thinking to help the City make the best use of its real estate to pursue its diverse goals.

CreateTO is part of a new City of Toronto city-wide real estate service delivery model that centralizes all real estate activities and integrates key functions to enable better coordination and execution of real estate strategies.

The Opportunity

Reporting to the VP Development, the **Development Manager** position will focus on managing: the preparation of development concepts, approvals, sales, joint ventures; preparing site analyses and concepts; managing external consulting teams to assist in obtaining Municipal approvals, variances, severances and permits; working with financial analysts and proformas to prepare development and land value analysis and appraisals as well as make recommendations in formulation of market strategies.

Qualifications

- Completion of post-secondary education with a degree in Business, Engineering, Architecture, Urban Planning, Urban Geography or related field
- 5 years' experience in real estate development, urban planning, or building design
- Exposure to financial modeling, master's level coursework is an asset
- Ability to confidently present and defend recommendations and initiatives to both the Senior Management team and Board members without feeling intimidated
- Experience in dealing with a variety of public stakeholders including City Councillors and City Officials and a range of real estate development stakeholders including brokers, consultants and professional advisors
- Experience working within the political system, strong understanding of the development approval and planning processes and a solid development background is required
- Experience with developing and analyzing financial proformas and land appraisal fundamentals
- Ability to build relationships, engage and influence others, and work with diverse internal and external groups

CreateTO is committed to fostering a positive and progressive workforce. We provide equitable treatment and accommodation to ensure barrier-free employment in accordance with the Ontario Human Rights Code and Accessibility for Ontarians with Disabilities Act. Candidates can request accommodation related to the protected grounds at any stage of the hiring process.

Interested and qualified candidates are requested to send their resume and cover letter in confidence to careers@createto.ca quoting the job title in the subject line by Friday, March 16th. Only those individuals selected for an interview will be contacted. No agencies at this time please.